



NOTICE OF MEETING OF THE BOARD OF DIRECTORS SONOMA COUNTY HARVEST FAIR

Wednesday, June 12, 2024, at 12:00 p.m.
Sonoma County Fairgrounds
Administration Building, Board Room

Notice is hereby given that meetings of the Sonoma County Harvest Fair
will convene at times and location set forth in this notice.

AGENDA

DIRECTORS: Teejay Lowe, President; Rocco Cunningham, Vice President; Becky Bartling, CEO; Hugo Mata, Kanani Reynolds, Lisa Wittke Schaffner

1. Call to Order
2. Introduction of Guests
3. Public Comments on issues not on the Agenda: *Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed and will be allowed 3 minutes to speak.*
4. Approval of Regular Agenda
5. Approval of Item 1 and 2 on the Consent Agenda: *The consent Agenda includes routine financial and administrative actions that are usually approved by a single majority vote. Questions or comments are accepted, but there will be no discussion on these items prior to voting on the motion unless Board Members or the public request specific items to be discussed and/or removed from the Consent Agenda and placed on the Regular Agenda under the appropriate Committee or Agenda Item.*
6. President's Comments
7. Marketing Update – Tanya Henry
8. Restaurant Partnership Update – Tanya Henry
9. Pro Wine Update
10. Pro Food Update
11. Sponsorship Update
12. Request for Future Agenda Items
13. Adjournment

CONSENT AGENDA

1. Approval of May 8, 2024, Harvest Fair Board Meeting Minutes
2. Approval of May 17, 2024, Harvest Fair Special Board Meeting Minutes
3. Approval of Harvest Fair Financials

DISABLED ACCOMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact 707-545-4200. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.



**Sonoma County Harvest Fair
DRAFT Minutes of the Board of Directors' Meeting
Wednesday, May 8, 2024, 12:00 p.m.**

Directors Present: Teejay Lowe, President, Rocco Cunningham, Vice President; Hugo Mata, Kanani Reynolds

Directors Absent: Lisa Wittke Schaffner

Others Present: Hope Marshall, Sheila Quince, Bella Adams, Cyndy Dalbeck, Matthew Daly, Tanya Henry, Debra Del Fiorentino

The meeting was called to order by Teejay Lowe at 12:02 p.m.

Public Comments:
None.

Approval of Agenda:
Director Cunningham moved to approve the agenda; Director Mata seconded the motion; the motion passed unanimously.

Approval of Items 1 & 2 on the Consent Agenda:
Director Reynolds moved to approve items 1 and 2 on the consent agenda; Director Mata seconded the motion; the motion passed unanimously.

President's Comments
None.

Marketing Update – Tanya Henry
Tanya Henry reported on her marketing efforts so far. The first press release has been sent out and the event has been posted on over 20 websites. A second press release will be sent out in June. President Lowe asked that Tanya look into marketing in areas that STS flies into. Tanya will work on creating a shot list for the Taste, Toast, and Celebrate event.

Introduction of 2024 Chief Wine Judge – Debra Del Fiorentino
Sheila Quince introduced Debra Del Fiorentino to the board. Debra reported that she was enthusiastic about bringing her knowledge and experience to the Harvest Fair Pro Wine competition.

Pro Wine Update:
Sheila Quince presented an update on the Professional Wine Competition. A list of confirmed wine judges was distributed to the board. The 2024 Pro Wine pamphlet is ready to be posted on the website.

Judges Dinner Venue Update:
Director Mata spoke to Robledo Winery; they are interested in hosting the dinner in 2025. President Lowe will reach out to Taft Street Winery.

Pro Food Update:
Entries for Pro Food are open from May 15th through July 12th. Staff met with Anne Vercelli to update the Pro Food Pamphlet and add new classes.

Request For Future Agenda Items:

- Outstanding Ag Award Nominee Approval
- Advisory Committee Meeting

With there being no further business, Director Cunningham moved to adjourn the meeting; Director Reynolds seconded the motion; the meeting was adjourned at 1:42 p.m.



**Sonoma County Harvest Fair
DRAFT Minutes of the Board of Directors' Meeting
Friday, May 17, 2024, 10:00 a.m.**

Directors Present: Teejay Lowe, President; Rebecca Bartling, Hugo Mata, Kanani Reynolds

Directors Absent: Rocco Cunningham, Vice President; Lisa Wittke Schaffner

Others Present: Hope Marshall, Sheila Quince, Bella Adams, Matthew Daly, Tanya Henry

The meeting was called to order by Teejay Lowe at 10:04 a.m.

Public Comments:

None.

Approval of Agenda:

Director Reynolds moved to approve the agenda; Director Mata seconded the motion; the motion passed unanimously.

Approval of the Consent Agenda:

None.

President's Comments

None.

Discussion and Possible Action to Approve 2024 Harvest Fair Award Nominees

Directors reviewed the 2024 Harvest Fair Award Nominees. Director Reynolds moved to approve the 2024 Harvest Fair Award nominees; Director Mata seconded the motion; the motion passed unanimously.

Request For Future Agenda Items:

- Press Release for Award Winners

With there being no further business, Director Reynolds moved to adjourn the meeting; Director Mata seconded the motion; the meeting was adjourned at 10:29 a.m.

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
BALANCE SHEET - DRAFT
 April 30, 2024

| As of | Actual YTD 2024-04 | vs. Prior Year YTD 2023-04 | Variance | vs. Prior Year Year End 2023-12 | Variance |
|--|--------------------------|-------------------------------------|---------------|--|-----------------|
| <u>ASSETS</u> | | | | | |
| CURRENT ASSETS | | | | | |
| Cash in Bank | 77,086 | 49,214 | 27,872 | 122,009 | (94,137) |
| Accounts Receivable (net of allowance) | 1,450 | (80) | 1,530 | 8,000 | (6,470) |
| Due From (Due To) SCF | 0 | 12,703 | (12,703) | (38,570) | 25,867 |
| TOTAL CURRENT ASSETS | 78,536 | 61,837 | 16,699 | 91,439 | (74,740) |
| TOTAL ASSETS | 78,536 | 61,837 | 16,699 | 91,439 | (74,740) |
| <u>LIABILITIES & EQUITY</u> | | | | | |
| CURRENT LIABILITIES | | | | | |
| Accounts Payable | 0 | 0 | 0 | 4,873 | (4,873) |
| Accrued Expenses | 0 | 0 | 0 | 0 | 0 |
| Sales & Use Tax Payable | 0 | 46 | (46) | 5,615 | (5,661) |
| Deposits & Refunds Payable | 10,036 | 34 | 10,003 | 0 | 10,003 |
| TOTAL CURRENT LIABILITIES | 10,036 | 79 | 9,957 | 10,488 | (531) |
| FUND EQUITY | | | | | |
| Beginning Retained Earnings | 80,951 | 63,528 | 17,423 | 63,528 | (46,105) |
| Profit(Loss) for the Year | (12,451) | (1,771) | (10,681) | 17,423 | (28,104) |
| TOTAL EQUITY | 68,500 | 61,758 | 6,742 | 80,951 | (74,209) |
| TOTAL LIABILITIES & EQUITY | 78,536 | 61,837 | 16,699 | 91,439 | (74,740) |

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
STATEMENT OF NET REVENUES - DRAFT
 April 30, 2024

| Period | 2024-04 | vs. | | | vs. | | vs. | | vs. | |
|---------------------------------------|-----------------|--|--|----------------|--|----------------|--------------------------------------|----------------|--|----------|
| | | Actual Current Yr YTD 2024-04 | BUDGET Current Yr YTD 2024-04 | variance | BUDGET Current Yr Full Year 2024-12 | variance | Actual Prior Yr YTD 2023-04 | variance | Actual Prior Yr Full Year 2023-12 | variance |
| Revenue | | | | | | | | | | |
| Tasting | | | | 97,000 | (97,000) | | | 81,362 | (81,362) | |
| Awards Night | | | | | | | | 37,750 | (37,750) | |
| Wine Competition | | | | 79,400 | (79,400) | | | 75,966 | (75,966) | |
| Food Competition | | | | 4,000 | (4,000) | | | 3,726 | (3,726) | |
| Operations Administration - allocated | | | | | | | | | | |
| Other (Prior) Operations | | | | | | | | | | |
| Total Revenue | | | | <u>180,400</u> | <u>(180,400)</u> | | | <u>198,804</u> | <u>(198,804)</u> | |
| Expense | | | | | | | | | | |
| Tasting | 2,925 | 859 | (2,066) | 104,083 | 101,157 | 657 | (2,268) | 97,749 | 94,823 | |
| Awards Night | | | | | | 327 | 327 | 39,398 | 39,398 | |
| Wine Competition | 643 | 848 | 204 | 39,950 | 39,306 | 750 | 107 | 38,151 | 37,508 | |
| Food Competition | 33 | 43 | 10 | 6,293 | 6,260 | 37 | 4 | 6,083 | 6,050 | |
| Operations Administration - allocated | | | | | | | | | | |
| Other (Prior) Operations | 8,850 | | (8,850) | | (8,850) | | (8,850) | | (8,850) | |
| Total Expenses | <u>12,451</u> | <u>1,750</u> | <u>(10,701)</u> | <u>150,325</u> | <u>137,874</u> | <u>1,771</u> | <u>(10,681)</u> | <u>181,381</u> | <u>168,930</u> | |
| Net Revenue | | | | | | | | | | |
| Tasting | (2,925) | (859) | (2,066) | (7,083) | 4,157 | (657) | (2,268) | (16,387) | 13,461 | |
| Awards Night | | | | | | (327) | 327 | (1,648) | 1,648 | |
| Wine Competition | (643) | (848) | 204 | 39,450 | (40,094) | (750) | 107 | 37,815 | (38,458) | |
| Food Competition | (33) | (43) | 10 | (2,293) | 2,260 | (37) | 4 | (2,357) | 2,324 | |
| Operations Administration - allocated | | | | | | | | | | |
| Other (Prior) Operations | (8,850) | | (8,850) | | (8,850) | | (8,850) | | (8,850) | |
| Net Revenue | <u>(12,451)</u> | <u>(1,750)</u> | <u>(10,701)</u> | <u>30,075</u> | <u>(42,526)</u> | <u>(1,771)</u> | <u>(10,681)</u> | <u>17,423</u> | <u>(29,874)</u> | |

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
SCHEDULE OF TASTING EVENT - DRAFT
 April 30, 2024

| Period | 2024-04 | Actual Current Yr YTD 2024-04 | vs. BUDGET Current Yr YTD 2024-04 | variance | vs. BUDGET Current Yr Full Year 2024-12 | variance | vs. Actual Prior Yr YTD 2023-04 | variance | vs. Actual Prior Yr Full Year 2023-12 | variance |
|-----------------------|-------------------------------------|-------------------------------|-----------------------------------|----------|---|----------|---------------------------------|----------|---------------------------------------|----------|
| G/L # | | | | | | | | | | |
| Revenue | | | | | | | | | | |
| 41200-25 | Ticket Sales | | | | 80,000 | (80,000) | | | 66,552 | (66,552) |
| 49000-25 | Sponsorships - Tasting | | | | 12,000 | (12,000) | | | 5,000 | (5,000) |
| 43000-85 | Entry Fees - Grape Stomp | | | | | | | | 1,790 | (1,790) |
| 49000-85 | Sponsorship - Grape Stomp | | | | | | | | 5,000 | (5,000) |
| 42000-95 | Concessions | | | | | | | | | |
| 43000-25 | Winery Table Fee | | | | 5,000 | (5,000) | | | | |
| 47100-75 | Parking - Tasting | | | | | | | | 3,020 | (3,020) |
| 49500-95 | Misc. Revenue - stickers/posters | | | | | | | | | |
| Total Revenue | | | | | 97,000 | (97,000) | | | 81,362 | (81,362) |
| Expense | | | | | | | | | | |
| 50020-25 | Salaries & Wages - Tasting | | | | 25,000 | 25,000 | | | 26,678 | 26,678 |
| 50020-85 | Salaries & Wages - Attractions | | | | | | | | 537 | 537 |
| 50020-75 | Salaries & Wages - Parking | | | | 1,200 | 1,200 | | | 1,319 | 1,319 |
| 56000-25 | Contract Services - Tasting | | | | 30,000 | 30,000 | | | 16,681 | 16,681 |
| 56000-75 | Contract Services - Operations | | | | 3,000 | 3,000 | | | 4,844 | 4,844 |
| 56000-85 | Contract Services - Attractions | | | | | | | | 5,925 | 5,925 |
| 62030-25 | Supplies - Tasting | 73 | | (73) | 6,500 | 6,427 | | (73) | 8,010 | 7,937 |
| 62030-85 | Supplies - Attractions | | | | | | | | 2,745 | 2,745 |
| 68095-75 | License & Permits | | | | 275 | 275 | | | 515 | 515 |
| 68085-75 | Insurance | | | | 250 | 250 | | | 440 | 440 |
| 70010-25 | Equipment Rental | | | | | | | | | |
| 58025-85 | Awards - Grape Stomp | | | | | | | | 1,500 | 1,500 |
| 65090-75 | Advertising | 2,200 | | (2,200) | 30,000 | 27,800 | | (2,200) | 23,733 | 21,533 |
| 68080-25 | Bank Fees - Tasting | | | | | | | | | |
| 68085-25 | Insurance - Tasting | | | | | | | | | |
| 68095-25 | License & Permits - Tasting | | | | | | | | | |
| 64020-25 | Cost of Goods - Tasting | | | | | | | | | |
| 81200-25 | Special Repairs & Expense - Tasting | | | | | | | | | |
| 68030-25 | Cash Over/Short | | | | | | | | (7) | (7) |
| 68040-25 | Misc. Expense | | | | | | | | | |
| 78810-25 | Allocated from Admin & Operations | 652 | 859 | 207 | 7,858 | 7,205 | 657 | 5 | 4,829 | 4,177 |
| Total Expenses | | 2,925 | 859 | (2,066) | 104,083 | 101,157 | 657 | (2,268) | 97,749 | 94,823 |
| Net Revenue | | (2,925) | (859) | (2,066) | (7,083) | 4,157 | (657) | (2,268) | (16,387) | 13,461 |

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
 SCHEDULE OF AWARDS NIGHT EVENT - DRAFT
 April 30, 2024

| Period | 2024-04 | vs. | | | vs. | | | vs. | | |
|-----------------------|-----------------------------------|--|--|----------|--|----------|--------------------------------------|----------|--|----------|
| | | Actual Current Yr YTD 2024-04 | BUDGET Current Yr YTD 2024-04 | variance | BUDGET Current Yr Full Year 2024-12 | variance | Actual Prior Yr YTD 2023-04 | variance | Actual Prior Yr Full Year 2023-12 | variance |
| Revenue | | | | | | | | | | |
| 41200-35 | Ticket Sales | | | | | | | | 29,250 | (29,250) |
| 49000-35 | Sponsorships | | | | | | | 8,500 | (8,500) | |
| Total Revenue | | | | | | | | | 37,750 | (37,750) |
| Expense | | | | | | | | | | |
| 50020-35 | Salaries & Wages | | | | | | | | 2,237 | 2,237 |
| 56000-35 | Contract Services | | | | | | | | 600 | 600 |
| 62030-35 | Supplies | | | | | | | | 946 | 946 |
| 68095-35 | License & Permits | | | | | | | | | |
| 68085-35 | Insurance | | | | | | | | | |
| 70010-35 | Equipment Rental | | | | | | | | | |
| 81200-35 | Special Repairs & Expense | | | | | | | | | |
| 64020-35 | Cost of Goods - Catering | | | | | | | | 33,312 | 33,312 |
| 58025-35 | Awards | | | | | | 38 | 38 | 180 | 180 |
| 68080-35 | Bank Fees | | | | | | | | | |
| 68030-35 | Cash Over/Short | | | | | | | | | |
| 68040-35 | Misc. Expense | | | | | | | | | |
| 78810-35 | Allocated from Admin & Operations | | | | | | 289 | 289 | 2,122 | 2,122 |
| Total Expenses | | | | | | | | 327 | 327 | 39,398 |
| Net Revenue | | | | | | | | (327) | 327 | (1,648) |

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
 SCHEDULE OF PRO WINE & AMATUER WINE COMPETITIONS - DRAFT
 April 30, 2024

| Period | 2024-04 | vs. BUDGET | | | vs. BUDGET | | vs. Actual | | vs. Actual | |
|--------------|-----------------------------------|-------------------------------|------------------------|------------|------------------------------|-----------------|----------------------|------------|----------------------------|-----------------|
| | | Actual Current Yr YTD 2024-04 | Current Yr YTD 2024-04 | variance | Current Yr Full Year 2024-12 | variance | Prior Yr YTD 2023-04 | variance | Prior Yr Full Year 2023-12 | variance |
| G/L # | | | | | | | | | | |
| | Revenue | | | | | | | | | |
| 43000-45 | Entry Fees - Pro | | | | 75,000 | (75,000) | | | 73,575 | (73,575) |
| 43005-45 | Entry Fees - Amatuer | | | | 3,900 | (3,900) | | | 2,391 | (2,391) |
| 49000-45 | Sponsorships | | | | | | | | | |
| 49100-45 | Sponsored Awards | | | | 500 | (500) | | | | |
| | Total Revenue | | | | 79,400 | (79,400) | | | 75,966 | (75,966) |
| | Expense | | | | | | | | | |
| 50020-45 | Salaries & Wages | | | | 900 | 900 | | | 746 | 746 |
| 56000-45 | Contract Services | | | | 18,500 | 18,500 | | | 17,320 | 17,320 |
| 62030-45 | Supplies | | | | 1,500 | 1,500 | | | 1,571 | 1,571 |
| 68095-45 | License & Permits | | | | | | | | | |
| 70010-45 | Equipment Rental | | | | | | | | | |
| 81200-45 | Special Repairs & Expense | | | | | | | | | |
| 64020-45 | Cost of Goods Sold | | | | | | | | | |
| 58025-45 | Awards | | | | 4,500 | 4,500 | | | 5,313 | 5,313 |
| 56040-45 | Judge's Expenses | | | | 6,800 | 6,800 | | | 7,690 | 7,690 |
| 68040-45 | Misc. Expense | | | | | | | | | |
| 65090-45 | Advertising | | | | | | | | | |
| 78810-45 | Allocated from Admin & Operations | 643 | 848 | 204 | 7,750 | 7,106 | 750 | 107 | 5,512 | 4,869 |
| | Total Expenses | 643 | 848 | 204 | 39,950 | 39,306 | 750 | 107 | 38,151 | 37,508 |
| | Net Revenue | (643) | (848) | 204 | 39,450 | (40,094) | (750) | 107 | 37,815 | (38,458) |

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
 SCHEDULE OF PRO FOOD COMPETITION - DRAFT
 April 30, 2024

| Period | 2024-04 | Actual Current Yr YTD 2024-04 | vs. BUDGET Current Yr YTD 2024-04 | variance | vs. BUDGET Current Yr Full Year 2024-12 | variance | vs. Actual Prior Yr YTD 2023-04 | variance | vs. Actual Prior Yr Full Year 2023-12 | variance |
|----------------|-----------------------------------|--|---|----------|---|----------|---|----------|---|----------|
| Revenue | Revenue | | | | | | | | | |
| 43000-55 | Entry Fees | | | | 4,000 | (4,000) | | | 3,726 | (3,726) |
| 49000-55 | Sponsorships | | | | | | | | | |
| 49100-55 | Sponsored Awards | | | | | | | | | |
| | Total Revenue | | | | 4,000 | (4,000) | | | 3,726 | (3,726) |
| | Expense | | | | | | | | | |
| 50020-55 | Salaries & Wages | | | | 900 | 900 | | | 746 | 746 |
| 56000-55 | Contract Services | | | | 3,500 | 3,500 | | | 3,500 | 3,500 |
| 62030-55 | Supplies | | | | 200 | 200 | | | 123 | 123 |
| 68095-55 | License & Permits | | | | | | | | | |
| 70010-55 | Equipment Rental | | | | | | | | | |
| 81200-55 | Special Repairs & Expense | | | | | | | | | |
| 64020-55 | Cost of Goods Sold | | | | | | | | | |
| 58025-55 | Awards | | | | 1,000 | 1,000 | | | 1,098 | 1,098 |
| 56040-55 | Judge's Expenses | | | | 300 | 300 | | | 346 | 346 |
| 68040-55 | Misc. Expense | | | | | | | | | |
| 78810-55 | Allocated from Admin & Operations | 33 | 43 | 10 | 393 | 360 | 37 | 4 | 270 | 238 |
| | Total Expenses | 33 | 43 | 10 | 6,293 | 6,260 | 37 | 4 | 6,083 | 6,050 |
| | Net Revenue | (33) | (43) | 10 | (2,293) | 2,260 | (37) | 4 | (2,357) | 2,324 |

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
SCHEDULE OF ADMIN OPERATIONS - DRAFT
 April 30, 2024

| Period | 2024-04 | Actual Current Yr YTD 2024-04 | vs. BUDGET Current Yr YTD 2024-04 | variance | vs. BUDGET Current Yr Full Year 2024-12 | variance | vs. Actual Prior Yr YTD 2023-04 | variance | vs. Actual Prior Yr Full Year 2023-12 | variance |
|--|------------------------------|-------------------------------|-----------------------------------|----------|---|----------|---------------------------------|----------|---------------------------------------|----------|
| G/L # | | | | | | | | | | |
| Revenue | | | | | | | | | | |
| 41000-75 | Admissions Revenue | | | | | | | | | |
| 49000-75 | Sponsorships - Operations | | | | | | | | 5,000 | (5,000) |
| 49500-75 | Miscellaneous Revenue | | | | | | 11 | (11) | 673 | (673) |
| 49000-65 | Sponsorships - Misc | | | | | | | | | |
| 44500-65 | Retail Sales | | | | | | | | | |
| 47300-65 | Merchandise Sales | | | | | | | | | |
| Total Revenue | | | | | | | 11 | (11) | 5,673 | (5,673) |
| Expense | | | | | | | | | | |
| 62030-75 | Supplies | | | | | | | | | |
| 70010-75 | Equipment Rental | | | | | | | | | |
| 81200-75 | Special Repairs & Expense | | | | | | | | | |
| 68081-75 | Bad Debt Expense | | | | | | | | | |
| 68080-75 | Bank Fees | 974 | 1,750 | 776 | 9,500 | 8,526 | 1,744 | 770 | 10,306 | 9,332 |
| 70020-75 | Utilities & Garbage | | | | 4,000 | 4,000 | | | 6,000 | 6,000 |
| 68030-75 | Cash Over/Short | | | | | | | | | |
| 62010-75 | Postage | | | | 2,000 | 2,000 | | | 2,000 | 2,000 |
| 64025-75 | Cost of Merchandise | | | | | | | | | |
| 68060-75 | Director's Expense | 354 | | (354) | 500 | 146 | | (354) | 101 | (253) |
| 68010-75 | Dues & Subscriptions | | | | | | | | | |
| 91000-75 | Capital Contribution | | | | | | | | | |
| 68040-75 | Misc. Expense | | | | | | | | | |
| Total Expenses | | 1,328 | 1,750 | 422 | 16,000 | 14,672 | 1,744 | 416 | 18,407 | 17,079 |
| Net Revenues, before allocation | | (1,328) | (1,750) | 422 | (16,000) | 14,672 | (1,733) | 405 | (12,734) | 11,406 |
| Allocation to Programs (per budgeted ticket sales / entry fees until post event, then actual ticket sales / entry fees) | | | | | | | | | | |
| 78710-25 | Allocate to Tasting Event | 652 | 859 | (207) | 7,858 | (7,205) | 657 | (5) | 4,829 | (4,177) |
| 78710-35 | Allocate to Awards Night | | | | | | 289 | (289) | 2,122 | (2,122) |
| 78710-45 | Allocate to Wine Competition | 643 | 848 | (204) | 7,750 | (7,106) | 750 | (107) | 5,512 | (4,869) |
| 78710-55 | Allocate to Food Competition | 33 | 43 | (10) | 393 | (360) | 37 | (4) | 270 | (238) |
| Net Revenues, after allocation | | 0 | 0 | 0 | 0 | 0 | (0) | (0) | 0 | 0 |
| PRIOR YEAR EXPENSES (corrections or very late invoices) | | | | | | | | | | |
| 91080-75 | Prior Year Expense | 8,850 | | (8,850) | | (8,850) | | (8,850) | | (8,850) |

\$850 - AR write off of 2023 HF table fees that should not have been billed